



5301 Shawnee Road
Alexandria, VA 22312-2317
USA

P 703.354.8851
TF 800.444.2742
F 703.354.8768

service@apicshq.org
www.apics.org

APICS Membership Q&As

1. How do I benefit from APICS membership?

As an APICS member, you're connected to the leading source of the body of knowledge in operations management. For more than 50 years, APICS has kept members up-to-date on industry best practices, new technologies, and techniques. With exclusive access to members-only resources, networking, and cost savings on educational materials, you can improve your career and competitive advantage.

2. Why is APICS implementing a new dues structure?

Staying at the forefront of the profession in a competitive global environment requires ongoing dedication, improvement, and investment. In January, the APICS Board of Directors approved a new dues structure that enables APICS to significantly invest in membership benefits and support.

For a majority of members, APICS membership is experienced locally, through their chapter, international associate, or education provider. Based on feedback from chapter leaders and members, APICS is providing greater support to partners to enhance the delivery of educational programs and member benefits and services locally. In addition, APICS will continue to develop new and enhanced association-level member programs and services.

The new dues structure is a part of an overall strategic priority to enhance the value of membership in the following ways:

- Enhance the capabilities of partners (chapters, districts, and international associates) to provide member services locally
- Expand value proposition to partners
- Increase member benefits and services

3. How does the new dues structure support the association?

The dues increase will strengthen APICS chapters to better meet member needs through

- field staff that will provide training and support to APICS chapters
- funding to deliver enhanced member benefits and services locally
- new and enhanced tools and resources for chapter leaders

And enhanced member programs and services, such as

- product development
- courseware improvement
- member benefits and services.



5301 Shawnee Road
Alexandria, VA 22312-2317
USA

P 703.354.8851
TF 800.444.2742
F 703.354.8768

service@apicshq.org
www.apics.org

4. When does the new dues structure take effect?

The new dues structure will become effective April 1, 2008.

5. What is the new dues structure?

Member Category	Current Amount	2008 April Association Amount	Chapter Amount* Effective April 2008	Total Amount (includes chapter)
Professional	\$110	\$150	\$50	\$200
Retired**	\$55	\$75	25	\$100
Intl Members-at-Large	\$130	\$200	NA	\$200
Academic**	\$25	\$25	\$50	\$25
Student	\$25	\$25	NA	\$25
International Associates	\$95	\$95	NA	\$95

* Amount collected by APICS on behalf of chapters. Chapter dues may be more or less as set by chapter.

**Retired and academic membership dues may be less if chapter portion is reduced or waived.

Enterprise Membership

APICS will offer enterprise members the opportunity to add additional members based on a sliding scale (illustration below). The current group membership structure will be phased out gradually and current group members will transition to enterprise members as memberships come up for renewal.

Enterprise Membership/Group Membership (*Effective April 1, 2008*)

Total # of Members	Amount Per Member	APICS Corporate	Local Chapter
5 – 24	\$200	\$150	\$50
25 – 99	\$190	\$140	\$50
100 >	\$180	\$130	\$50

Enterprise Membership has been redefined as the following:

- Tiered dues structure based on number of members per company
- Can be single site or multiple locations
- Full membership for all employees in program with the elimination of the Corporate Associate category
- Tier One: 5 to 24 members; Tier Two: 25 members and above
- Memberships transferable within corporation or organization
- Full account management assigned by APICS Corporate Services
- Personalized support in rolling out global supply chain education throughout the enterprise
- More than 100 members: two free conference registrations
- Full reporting access to account information



5301 Shawnee Road
Alexandria, VA 22312-2317
USA

P 703.354.8851
TF 800.444.2742
F 703.354.8768

service@apicshq.org
www.apics.org

- Centralized, departmental, or individual billing options
- Includes chapter membership for North American members

6. How does the increase affect chapter dues?

With the new dues structure, members will be billed \$50 for the chapter portion, in most cases. Chapters may choose to charge less or more. The chapter may use additional revenue to support member programming.

7. How will the new dues structure enhance member value?

In addition, programs and services at the corporate level have been or will be enhanced to emphasize relevancy, value, and professional development.

Local Chapters

APICS chapters offer localized services, which may include educational programs, certification review courses, career placement opportunities, plant tours, and networking. With greater resources from the new dues structure, chapters will have the opportunity to reinvest in member services. Use the [Chapter Locator](#) to locate a chapter near you.

APICS is pleased to add value to membership with these new and enhanced programs and services for members.

Educational Programs

Enhanced! APICS International Conference & Expo

APICS is revitalizing our annual conference and elevating the experience with more plant tours, integrated learning paths and key industry presenters. Also, new this year, APICS members can ensure they have today's marketable skills with a visit to the new APICS Career Fair. Members save 10 percent off registration. Learn more at www.apicsconference.org.

New! APICS Live Learning Center

The APICS Live Learning Center gives APICS members and conference attendees unlimited, complimentary access to presenter manuscripts and PowerPoint presentations from the educational sessions. An audio file compilation of APICS 2007 educational sessions is available for purchase. Members and conference attendees can visit www.apicsconference.org or contact an APICS Customer Support associate at (800) 444-2742 or (703) 354-8851 or service@apics.org.

Updated! APICS Webinars

APICS Webinars provide convenient, online educational opportunities for members. More topics and expanded offerings are available. APICS also presents webinars for volunteers and chapter leaders. A number of APICS Webinars are available on demand at member savings and free of charge at www.apics.org/webinars.

Updated! APICS Career Center

The APICS Career Center is the online resource for operations management resources. Now the Career Center will host career development Webinars led by recognized career development experts offering practical tips on resume writing, career transition, and professional development. Only members post their



5301 Shawnee Road
Alexandria, VA 22312-2317
USA

P 703.354.8851
TF 800.444.2742
F 703.354.8768

service@apicshq.org
www.apics.org

résumés for review by potential employers and subscribe to job alerts service. Members also receive discounts on job posting packages. Members have full access to the online APICS Career Center at www.apicscareercenter.org.

Updated! APICS Courseware

APICS is expanding its APICS-developed course offerings including

- Finance for Operations Managers
- Global Sourcing
- Continually updated APICS courseware
- Major updates to APICS CSCP and APICS CPIM courseware in 2008
- Annual updates from 2008 forward.

New! APICS/SAP Benchmarking Study

The APICS/SAP Benchmarking Study enables member companies to compare productivity through joint study. Complete the study online at www.apics.org.

Updated! APICS Webinars

APICS will provide enhanced APICS Webinars, featuring more APICS Webinars-on-Demand and expanded offerings on current, relevant topics.

New! AMA Business and Management Training

APICS members can enhance their competitive edge with business and management training through the **American Management Association**, the leading force in business and management education. APICS members receive up to 30 percent off training along with news and Web site access. Visit www.apics.org/benefits.

New! APICS and IBF Sales and Operations Planning Conference

APICS and IBF will cohost the Sales and Operations Planning Conference, located at the Renaissance Chicago O'Hare Suites Hotel in Chicago, Illinois, on June 19-20, 2008. The comprehensive sales and operations planning conference, "Best of the Best," will offer 10 different sessions for professionals on S&OP topics. Register at www.apics.org.

Member Benefits

Enhanced! APICS Magazine

APICS magazine provides practical, industry-leading information with articles written by award-winning journalists. APICS magazine will introduce a new mix of digital and print content including:

- Seven issues of the magazine during the year, with a greater, enhanced digital presence on the APICS Web site.
- More timely and valuable news updates online and via e-mail in between issues of APICS magazine.
- An enhanced digital version of the magazine that is more visually appealing to those who access the information online, enabling more reliable and timely delivery of the magazine to international members.



5301 Shawnee Road
Alexandria, VA 22312-2317
USA

P 703.354.8851
TF 800.444.2742
F 703.354.8768

service@apicshq.org
www.apics.org

APICS magazine features innovative ideas and real-world strategies for inventory, materials, production, and supply chain management; planning and scheduling; purchasing; logistics; warehousing; and e-business solutions for professionals at every level of an organization. Members receive print copies in the mail, and can also read *APICS* magazine online at www.apics.org/resources/magazine.

Updated! APICS Dictionary, 12th edition

APICS members receive a complimentary copy of the *APICS Dictionary*, the standard for terms and definitions in the inventory and supply chain management field. The 12th edition, published October 2007, contains more than 4,000 essential terms. Members can request their copy at www.apics.org/freedictionary.

Updated! APICS Illustrated Dictionary

Now with 500 new terms, this CD-ROM includes more than 4,000 terms from the *APICS Dictionary* and illustrates more than 2,500 of them. The terms are categorized and cross-referenced for easy access. To order, visit the APICS Bookstore at www.apics.org.

Back by Popular Demand! P&IM Journal

The *Production and Inventory Management Journal* publishes original research that has a significant affect on operations management. Anticipate more information on the journal in 2008.

New! Aberdeen Research

APICS members have full access to the Aberdeen Research Archive that contains more than 5,000 documents focused on the global value chain (a \$995 value). Research channels include current, relevant information on supply chain, manufacturing, information technology, finance, retail, human resources, and product research and development. Visit www.apics.org/benefits.

APICS continues to offer these indispensable professional development resources.

APICS Certification

APICS members pursuing certification enjoy savings averaging 25 percent on certification preparation classes, review materials, and testing fees. Members belonging to chapters can more effectively work through the certification process by taking chapter review courses and participating in study groups.

APICS Learning Communities

APICS Learning Communities are forums where members can gather regularly to share ideas, develop best practices, and find solutions to everyday challenges in operations management. Visit APICS Learning Communities at www.apics.org/communities.

APICS Web Site

APICS members can access exclusive, members-only content on the APICS Web site. Members can use the site to research pressing issues using the searchable [Publications Database](#), stay abreast of industry terms and definitions using the online *APICS Dictionary*, obtain white papers, free APICS Webinars On-Demand on operations management topics, and other valuable industry information.



5301 Shawnee Road
Alexandria, VA 22312-2317
USA

P 703.354.8851
TF 800.444.2742
F 703.354.8768

service@apicshq.org
www.apics.org

8. How does the new dues structure compare to other professional associations?

In comparison with similar associations, the proposed dues structure for APICS membership is priced competitively. As the market leader and premier provider of the body of knowledge in operations management, APICS membership, education, and resources hold great value to individuals who aspire to be at the top of their field and organizations who seek to maintain a competitive advantage.

APICS is committed to ongoing development of membership programs and services and welcomes suggestions for ways to enhance member value.